



Business Development Manager

Greater London, London

Payment: £100/day

Part-time

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Job Description

Centre for Human Development CIC is looking for a Business Development Manager

Job Title: Business Development Manager

Responsible to: Director

Payment: £100/day

Hours: one day a week

Deadline: 25th November, 10am

Interviews: First round of interviews will be held on Friday 26th November

About Centre for Human Development, CIC

Centre for Human Development is a London based social enterprise working on social, economic and political empowerment of women.

We provide business mentoring support to women who want to start their businesses. We also provide various training programmes including digital marketing, start-up scaling-up training, immigration support and the like.

About the Role

We're seeking a highly motivated individual to join our team. The successful candidate will build effective relationships with local businesses for procuring leftover stock for our online store and grow our membership of women entrepreneurs.

You will work in a range of targeted local businesses in West London area, meeting and networking in order to strengthen the partnership and procuring products at discounted rates.

www.centreforhumandevlopment.org.uk

www.facebook.com/CHDlondon

www.linkedin.com/company/chdlondon

www.twitter.com/CHD_London

www.instagram.com/CHD_london



We are looking for an individual who is educated to Degree level (or equivalent) and who has relevant experience of working with in both corporate and charity sector. You will need to have excellent speaking and presentation skills and a creative approach to developing and delivering engaging relationship.

Able to build effective working relationships with a range of key stakeholders including businesses and women entrepreneurs, you should have excellent communication and interpersonal skills

It is also essential that you can relate to women entrepreneurs from a variety of backgrounds and have experience of managing or mentoring them.

This role is primarily based at home however you will be required to travel to or work from any of the West London sites particularly London Borough of Hounslow.

The duties of the business Development Manager includes:

- Identifying potential local businesses and new products
- Contacting a range of local businesses to obtain discounted price
- Agreeing delivery times.
- Keeping detailed records and maintaining well-organised work schedules
- Dealing effectively with challenges with local businesses and the flow of materials
- Updating online store with the agreed products from businesses.
- Updating women entrepreneurs about the new products.
- Maintaining, managing and updating all information relating to the business.

Application Process

Submit your CV and cover letter to

contact@centreforhumandevlopment.org.uk

www.centreforhumandevlopment.org.uk
www.facebook.com/CHDlondon
www.linkedin.com/company/chdlondon
www.twitter.com/CHD_London
www.instagram.com/CHD_london